ILCA Governing Board Meeting Minutes - July 26, 2018 - DRAFT - to be approved at March 2019 Meeting. Mission Bay Yacht Club, Mission Bay, California

Attendance: Meeting Chair/President, Todd Wake, Tom Allen, Bill Cabrall, Steve Davis, Josh Goldman, Brian Hayes, Sr., Gary Hurban, Joan Hurban, Philip Lange, Bob Martin, David Starck, Gustavo Tamayo, Doug Wake, Richard Walsh. With Proxy's from Kimmo Aromaa, Robert Astrove, Joe Buczkowski, Bill Clausen, Matt Fisher, Allison Rose, Hugh Hutchison, Ian Jones, George Koch, Victor Lobos, Peter McGinity, Clarke Newman, Craig Pomeroy, Ryan Ruhlman, Robert Ruhlman, Mark Schneider, Matthew Schon, David Sprague, James Taylor and Darryl Waskow Quorum achieved.

President Wake called the meeting to order at 8:04am.

Meeting Minutes from Governing Board meetings March 2018 were presented, Bob Martin made a motion to dispense the reading and approve as submitted, Josh Goldman seconded, all approved - motion passed.

President's Report: Todd Wake

The Lightning Class is moving forward at a very busy pace this summer! The 80th Anniversary Regatta was a lot of fun and we saw a lot of new faces which was great. The Pan Am Games will be hosted in Peru next summer and many South American Fleets are seeing an uptick in activity. A pre-Pan American Games Regatta will be held at the host venue in August. We are excited to see 21 west coast boats here at the NAs. Special recognition goes out to Bob Martin and the team from Mission Bay YC for putting on a great event.

The website work is moving forward and we encourage members to use the log in feature when visiting the site. It makes signing up for events much easier. A lot of background work has been done with moving older historical data over to the new site. Watch for more updates as we continue to expand the offerings on the site.

Chief Measurer's Report – William Cabrall

Measurement went very well here at the NAs. We learned a few lessons that will be passed along to Pontiac YC and the measurement effort next week at the WJM's. The volunteers on hand here were great and even as Chief Measurer, I got to sail the practice race! The measurement process is doing what it is suppose to do. Thank you to the members for complying with the rules.

Treasurer's Report- Hugh Hutchison via a written report:

The finances of the ILCA remain reasonably stable. As with any mid-year review of finances, many of the entries are subject to substantial revision by year-end and comparisons to prior years are often misleading simply as a matter of timing. Nevertheless, we budget for a break-even annual financial return for the Class and appear to be on track to meet that goal this year.

At present, the Class shows a net ordinary loss of \$2,271 as compared to net ordinary income of \$11,310 at the same point last year. While those figures may appear to be alarming on the surface, a closer examination of the figures show that the finances of the Class remain in a reasonable position.

Total income for the period is down by \$1032 as compared to last year. The most obvious component of that change is a reduction of \$8,200 in the receipt of sail royalties. The reduction is a reflection of timing as we have, in fact, received substantial sail royalty funds early in July that are not accounted for in this statement.

A more important entry reflecting the health of the Class is the receipt of dues from the membership. Among those entries, North American Skipper Dues show a substantial year over year increase of \$3675. Some of that increase may again simply be a matter of timing but it appears that the renewal notices sent out in conjunction with the new website have played a positive role in encouraging member dues payments. We are continuing to monitor this and will be using available information to reach out to specific members who have not timely renewed. European Skipper Dues also show a substantial increase. This is likely the product of conducting a European Championship regatta this year as there was no European Championship last year. The increase is also the result of the successful Youth World Championships

conducted in Greece earlier this month. Finally, we see a modest increase in the payment of fleet dues and will continue to reach out to delinquent fleets to increase this category further.

The mid-year numbers show a substantial increase in expenses. The largest of these expenses is the payment to our Executive Secretary. Her compensation remains the same as last year and the increase recorded in the current financials is again merely a matter of timing.

The other substantial increase in Class expenses is attributable to Website Operations. The Class has been implementing a transition to the new web platform with the expectation that, once completed, the Class will see substantial efficiencies in its operations. The increase in Website Operations cost should not be a continuing expense at this year's level.

We continue to encourage everyone who participates in Class activities to provide financial support for the Class through the timely payment of dues and/or a contribution to the Class operating fund or one of our other supporting funds. The health of the Class depends on it.

Secretary's Report: Philip Lange Nothing to Report

VP and Committee Reports:

Colombia - Gustavo Tamayo As a District, Colombia is looking for (4 boats) to purchase.

Marketing - Doug Wake

We are working on increasing our Social profile. If you are hosting a regatta and would like to share updates on your event please let us know and we can add additional users to the Class pages. In addition we are working on sharing more reports to Scuttlebutt.

North American Championships - Josh Goldman

Mission Bay is being a terrific host for this NAs. We are headed back to the Buffalo Canoe Club for 2019 and potentially Sayville on Long Island, NY for 2020. With a separate WJM's. Beyond that we are still looking for bids.

World Championship - Todd Wake

Todd updated the group on the date of the 2019 Worlds. The dates have been moved to mid June to allow for more time for the US boats to return from the Europeans.

Atlantic Coast Championship/80th Anniversary Regatta/Youth Worlds - Brian Hayes

Fun, Fun, Fun! in true form all three events were a good time. Nyack Boat Club did a great job hosting the 20+ regatta July 14-15. The 80th Anniversary Regatta was a success and the Skaneateles Team welcomed Lightning sailors with open arms. The European and Youth World Championships were held in Athens, Greece and it was great to see the European area engaged in Lightnings. The European Meeting had 50-55 people active in discussion to grow Lightning sailing in Europe, particularly in countries such as Spain and Romania where there is no activity now. The Youth Worlds brought together 16 talented teams. There were a lot of volunteers that helped get the boats ready for competition. The sailing conditions were beautiful and it was a fair competition. Going into the last race 5 teams could have won the championship. Nick Vazakas was a tremendous help on the ground in Greece.

Wake commended Brian for his help and expertise in Greece. The Executive Committee will encourage additional European participation at the upcoming Worlds by granting invitations to participants from countries with developing Lightning interest.

Lightning Labs - Gary & Joan Hurban

In 2018 Lightning Labs were held at the Southern Circuit through the Mentor Program with added drone video in Miami. A lab was held just prior to the NAs and was well received by the West Coast Sailors. Todd and Kristine Wake will be heading to Chile in October to lead a lab. In 2019 we have had requests from Portland, Denver and the Mid West areas.

Southern Circuit - David Starck

In 2019 we are scheduled to be in Miami - March 16-19 and St Pete - March 20-23. Discussions here at the NAs show interest from West Coast and Northern Sailors. We should look into possible charter boat options. We would need to identify a person or volunteers to help with those logistics.

Central American Games - Laura Jeffers

Unfortunately, we did not have enough country participation to make the quota and there was no Lightning Division at the games. We had boats available for charter but ended up 1 country short. One exciting outcome was the purchase of a boat by St Maarten and their excitement for the boat. Other interest included host Colombia, Puerto Rico and Mexico. Cuba had shown interest but did not register.

ILCA Fund - Steve Davis

Davis represents, Fund Committee members, Paco Sola, Lenny Krawcheck, David Starck, Bill Fastiggi and himself. The fund includes support for the Boat Grant Program and boats available for charter. The fund has money. The committee is looking for good ideas on ways to use it.

District Commodore Coordinator - Philip Lange

Lange will be taking on a new position as District Commodore Coordinator. He will help the communication channel between Districts and the Class.

Charters ratified or revoked:

None at this time.

Ratifications of Executive Committee Rulings

None at this time

Unfinished Business None at this time

New Business None at this time.

Other Updates

On the bid front Sheboygan is interested in submitting a bid for the 2020 Youth Worlds. We are accepting bids for the 2021 Worlds in North America. We are looking into more virtual meetings or calls throughout the next year. The Legacy Program is in a test phase. Keenan Hilsinger has been given membership and storage by SSA.

Adjournment

Wake called for a motion to adjourn Doug Wake made the motion, Steve Davis seconded. All in favor. Meeting adjourned 8:55 am.