ILCA Governing Board Meeting

Minutes – August 1, 2020 – DRAFT – to be approved March 2021 Meeting.

Meeting held virtually via Zoom. Recording is posted.

Attendance: Meeting Chair, Hugh Hutchison, Tom Allen, Robert Astrove, Bill Bogardus, Joe Buczkowski, Bob & Sterling Bush, Bill Cabrall, Greg Fisher, Josh Goldman, Gary Hurban, Joan Hurban, Philip Lange, Peter McGinity, Richard Miner, Clarke Newman, Craig Pomeroy, Trevor Prior, Debbie Probst, Eric Reitinger, Matt Schon, David Sprague, David Starck, Valerie Tardif-Holly, Darryl Waskow. With proxy's given to Meeting Chair, Quorum achieved.

President Hutchison called the meeting to order at 9:33 am and attendance was taken via Zoom participant list.

Meeting Minutes from Governing Board meeting April 18, 2020 was presented, David Sprague made a motion to dispense the reading and approve as submitted, Todd Wake seconded, all approved - motion passed.

President's Report: Hugh Hutchison

The state of the Class is good – even during these times. Some sailing has resumed with limitations or variations, but the bottom line is that many are back on the water in some way. When things return to "normal" through a vaccine or other breakthrough the Class is prepared in many thanks to all the work you all do. This week we received a communication from Betsy Alison with US Sailing. They have started a monthly one-design publication and would like the Lightning Class to be one of the initial contributors to share best practices with others. This is a testament to you and all the good work the Class does.

Chief Measurer's Report – William Cabrall

A few technical questions have recently come across the Chief Measurer's desk, those include What is/isn't proper electronics and technical issues of extruded aluminum masts. I have been working with newly nominated chief measurer, Joe Buczkowski on a transition plan and from a measurement standpoint we are doing well. The pandemic is not really affecting measurement with the exception that we aren't all standing in parking lots this summer.

Treasurer's Report- Bill Bogardus

Started by thanking fellow Executive Committee members for their hard work. This is a great team, one that uses common sense approach to solutions and is a pleasure to work with. He then continued by summarizing his written report below.

written report

The following report was based off the June 30, 2020 financial statements, which are included in the presentation. Of note for 2020:

Income

NA Skipper Dues are still down slightly (8.4% over this time LY) representing \$1,605.

NA Crew Dues are down 53% representing \$1,690.

Fleet Dues are down slightly 10% representing \$220.

Sail Royalties are still down significantly.

Merchandize is still above last year's figures.

Expenses

Flashes line item up over last year, \$1,600 because we didn't have any issues last year.

CC Fees are temp up over last year as well due to a higher rate that we should get back at some point - this is due to COVID-19.

Regatta Expenses are obviously down.

Overall, we are down \$2,794, but when you add in Annual Operational Donations (\$2,120) we are only slightly down by \$674. We have increased our advertising with Scuttlebutt and have issued Flashes on time, a large improvement over 2019.

Pending purchases on the asset side include a new Boat Grant boat from Allen Boat Works, funded by the ILCA fund, as well as an upgraded boat, Allen 15475, to allow the program to operate as designed in 2021 and beyond. Both purchases will be reflected in future financial statements. Assets remain relatively even from the Winter Meeting at \$321,000.

The budget for 2020 was formulated and passed by the Executive Committee prior to the onset of Covid-19. The virus presents us with some unique challenges, especially with the collection of dues with regatta postponements and cancellations. We ask you to do a few things:

Pay your skipper and crew dues on time; Pay your fleet dues, including overdue 2019 dues, now; Contact your Fleet and District members directly and ask them to pay their dues now. Emphasize the Lightning family and the support the class provides in regatta organization, entertainment, and boat valuation; Buy sails and boats from our loyal vendors; Make a donation to the Class or your favorite Class fund.

We have weathered the virus well so far. Our financial strength, our large class size, and our global diversity should allow us to emerge as a stronger, more engaged and more focuses class.

At the conclusion of the report David Sprague asked a question about the credit card fees, specifically why they were so high when revenue was down. Bogardus explained that due to covid the banks were temporarily withholding higher fees and those are expected to be returned by year end.

Secretary Report: David Starck

Starck began by echoing Hutchison's comments that the Class is good stead even during these times. We have been working hard to keep the Lightning alive and active with Flashes Newsletter and eBlasts. A special thanks to Laura Jeffers and Monica Morgan for helping to make that happen in a timely manner. Stark continued by summarizing his written report.

written report

One of our main goals this year was to promote our great Class to the general sailing community. Together with Executive Secretary Laura Jeffers and the Executive Committee, we have focused on promoting the class via Scuttlebutt Newsletter. The paid advertisements, published 4x throughout 2020, has helped us in this effort. After publication, we resend to ILCA members via the class social media outlets. It has been a worthwhile investment thus far.

As far as Scuttlebutt ad content, we have really focused on our strengths: 1. Great boat for all ages and gender 2. Strong class organization & financially sound 3. Boat Grant success 4. Affordability 5. Day-sailing and world-class racing 6. Accessibility 7. Strong membership 8. Family, Friends, and Fun. In the most recent Scuttlebutt ad, we let former Lightning World champion David Dellenbaugh do the talking. See Ad:

https://email.sailingscuttlebutt.com/t/ViewEmailArchive/j/799AAC7FB381D1AC2540EF23F30FEDED/C67FD2F38AC4859 C/ Great stuff.

As we move forward in 2020, we will continue to share with class members and the sailing community why the Lightning Class is the BEST ONE-DESIGN in the world! If you have any ideas on how we can convey this message, please share your thoughts with me or anyone else on the Executive Committee.

One addition by Starck, he would like to begin a new focus by reaching out to non-North American leaders to see what the Class can do to help strengthen the Lightning's position internationally.

VP and Committee Reports:

ILCA Fund Report: David Starck for Steve Davis

The ILCA Fund is doing well, and the committee is engaged. The committee approved funds to assist in the purchase of a new Boat Grant boat. The ILCA Fund investments are smartly, conservatively, and responsibly invested. The committee is always looking to accept proposals that will further the mission of the Class. It is terrific that the membership supports these efforts to grow the Class.

Boat Grant - Greg Fisher

All three of our teams; team Lolly Vasilon from Vermont, team Julian Fraize from Cleveland and team Jack Murphy from the Rhode Island area, were disappointed they couldn't sail this summer but have all expressed interest and enthusiasm in the 2021 season. These teams will be our recipients for next year. There is a bit of hope – maybe if things improve by fall, we might entertain the idea of a clinic at the Wild Oyster Regatta where they could all come and prep for next year. As we've mentioned previously, nearly all 9 of these fine sailors have either present or former college sailing experience and represent exactly the demographic we want to encourage to join our great Class! The Boat Grant Committee (Bill Fastiggi, Bill Faude, Karl Allen, Caroline Patten, Matt Schon and Fisher) continues to move the program forward. The new Allen boat 15619 is nearly complete and ready for sailing. We had a great opportunity to sell our oldest boat 15387 and upgrade to a newer boat 15475 that is in perfect condition. These two add, and currently owned 15406 puts us a year ahead of schedule for where we wanted to be equipment wise with the program. All the boats have new sails and are no more than 12 years old. These new steps and opportunities for future Boat Grantees have only been possible through the incredible generosity of so many ILCA members. We have already talked to several individuals and we will be rolling out a campaign to help further fund the program very soon. All of us on the Boat Grant Committee deeply appreciate your support. Matt Schon added his note of support and had nothing further to add.

Vice President, ILCA World Sailing Representative - David Sprague

World Sailing is in deep financial troubles. This will not help the Class Associations. A concerned group from around the world are making submissions for improvements on how things are run. The Lightning Class participated with 13 submissions. Hutchison acknowledged with thanks Sprague's dedication and time spent on behalf of the Class in these efforts.

NAs – Laura Jeffers for Josh Goldman

We are happy to announce that Sayville YC on Long Island in New York will be our host for the 2022 North American Championship. With the Worlds scheduled for May 2022, the NAs will be held in September under a shorter condensed format. More details on dates and format will come closer to that event. We are looking for venues for the 2022 Women's, Junior and Master NAs. A formal bid notice will be posted soon.

Hutchison added that the 2020 event venues will host the 2021 events as previously scheduled.

No further reports from the floor.

Additional Written Reports Submitted:

Youth Worlds: Debbie Probst

There is nothing new to report concerning the Youth Worlds. This Fall I will begin discussions with the regatta organizers and country reps to assess expected participation, feasibility of holding a quality event and the timeline associated with each.

Charters ratified or revoked:

None at this time.

Ratifications of Executive Committee Rulings

None at this time.

Unfinished Business

None at this time

New Business

Youth Worlds Temporary Amendment - Debbie Probst

Due to the postponement of the 2020 Youth Worlds to 2021, many of the sailors who had committed to attending the event in 2020 will be over the age limit in 2021 according to the current ILCA Document Governing All Sanctioned Lightning Class Championships. With it difficult to hold new qualifying events in time for a July 2021 event and to

maximize participation and talent and maintain a positive relationship with these competitors, the following temporary amendment is proposed:

Current Wording:

ARTICLES WHICH APPLY SPECIFICALLY TO THE WORLD YOUTH CHAMPIONSHIP ARTICLE X – TIME AND PLACE

- 1. The World Youth Championship shall be held in a different major geographical Area each time until each Area has either held the Championship or has declined to do so. Thereafter, the Championship shall be held in an Area which has not held it for the greatest length of time.
- 2. The World Championship shall be held within the calendar year in the odd-numbered years.

ARTICLE XI - ENTRIES

- 1. (a) Every country with organized yachting activity shall be entitled to two (2) Entries for the World Youth Championship. The Host Country shall be entitled to two (2) Additional entries. The Executive Committee may allocate additional entries on an equal basis to all Countries to provide twenty entries.
- (b) Skippers and crew in the World Youth Championship must be ILCA members.
- (c) <u>Skippers and crew must be no older than 20</u>; to clarify <u>Skippers and crew may not turn twenty-one (21) years old during the year of the Championship.</u>

Proposed Change for underlined segment: (c) For the 2021 Youth Worlds Skippers and crew must be no older than 21; to clarify Skippers and crew may not turn twenty-two (22) years old during the year of the Championship. This change is in effect for 2021 only.

Discussion ensued. Hutchison called for a motion to approve the temporary amendment as presented. Debbie Probst made the motion and Clarke Newman seconded the motion. With no opposition, the motion passed with those present, votes received prior to the meeting and proxies held by the chair.

Any other new business? Comments? Reports?

Lightning Labs - Gary & Joan Hurban

Gary put a call out for interest in new labs for 2021. It is never too early to start working on putting a lab together. All the recordings of the webinars from earlier in 2020 have been posted on the Class Website. Click on the Racing Tab, then the Articles and Videos Link. In addition to the webinars and videos posted on the Class site, there are many other resources to look up as well. As an example, Dave Dellenbaugh has many posted on his website. If you are aware of other webinars or videos that we can post, please let us know. This is a great time to improve your knowledge of sailing.

North Americans - Josh Goldman

Goldman added to the previous NAs report that Sayville Yacht Club is ocean sailing without the waves. It is inside of Fire Island and is a great venue. They have hosted many other national events including the J24 Nationals, Sunfish and J22 events. The dates have not been set at this time.

Adjournment

With no other items from the floor, Hutchison called for a motion to adjourn. David Sprague made the motion, Clarke Newman seconded. All in favor. Meeting adjourned 10:15am.

Submitted by Executive Secretary, Laura Jeffers.