

			2021 Budget	YE 2021	2022 Budget				2021 Budget	YE 2021	2022 Budget
		Ordinary Income						Expense			
		Charter/Borrowed Boat Insurance	400.00	1,100.00	1,500.00			Executive Sec. Bonus	500.00	499.94	500.00
		Skipper Dues - AAO	495.00	110.00	495.00			Executive Secretary	38,760.00	38,759.88	38,760.00
		Skipper Dues - North America	30,000.00	29,655.00	30,000.00			Travel/Education	1,500.00	2,148.56	2,500.00
		Skipper Dues -South America	2,200.00	2,310.00	2,475.00			Flashes	3,950.00	2,400.00	3,200.00
		Skipper Dues - Europe	2,420.00	1,980.00	2,420.00			Advertising	2,100.00	1,744.00	2,000.00
		Crew Dues - AAO	20.00	0.00	20.00			Credit Card Fees	3,250.00	2,529.31	3,250.00
		Crew Dues-North America	5,000.00	4,570.00	5,500.00			Depreciation Expense			
		Crew Dues-South America	500.00	760.00	800.00			Computer Supplies /			
		Crew Dues-Europe	600.00	470.00	600.00			Maintenance	400.00	213.99	500.00
		Associate Dues-North America	3,600.00	4,280.00	3,600.00			Communication Expense	2,500.00	2,283.46	2,500.00
		Associate Dues-South America	300.00	440.00	420.00			Office Supplies	500.00	774.00	700.00
		Associate Dues-Europe	240.00	30.00	210.00			Organization Dues	845.00	796.94	800.00
		Associate Dues - AAO	30.00	0.00	30.00			Postage and Delivery	1,200.00	1,072.72	2,000.00
		Fleet Dues	2,550.00	2,215.00	2,400.00			Postage Club Express			
		Flashes Subscription	600.00	725.00	0.00			Renewal Notices		299.32	350.00
		Flashes Advertising	2,000.00	195.00	2,000.00			Recognition Awards	1,000.00	2,456.66	3,000.00
		Boat Royalties	500.00	200.00	400.00			Store Merchandise	3,000.00	11,795.69	5,700.00
		Mast Royalties	600.00	300.00	450.00			Professional Fees	1,200.00	1,650.00	1,600.00
		Sail Royalties	7,000.00	8,670.00	11,000.00			Office Support Services	1,200.00	450.00	1,200.00
		Merchandise	7,500.00	15,986.65	9,000.00			Website Operations	600.00	259.45	600.00
		Classified Advertising	0.00	0.00	0.00			Club Express	4,000.00	3,877.40	4,000.00
		Yearbook Advertising	0.00	0.00	0.00			Lightning Lab	0.00	0.00	0.00
		Regatta Income-S. Circuit	750.00	690.00	975.00			Promotion	0.00	0.00	500.00
		Regatta Income-NAs	4,000.00	3,000.00	2,750.00			Regatta Expenses	4,000.00	3,496.72	5,000.00
		Regatta Income - Worlds	0.00	0.00	3,000.00			Yearbook	0.00	0.00	0.00
		Interest Income	0.00	3.66	0.00			Miscellaneous	0.00	0.00	0.00
		Miscellaneous Income	0.00	0.00	0.00			Reconciliation Discrepancies	0.00	0.00	0.00
		Regatta Support Fees	0.00	0.00	0.00			Insurance	2,800.00	2,823.00	2,900.00
		Annual/Opoperation Fund Income	2,000.00	4,470.00	1,515.00			Printing and Reproduction	0.00	0.00	0.00
		Yearbook Printed	0.00	0.00	0.00						
		Total Income	73,305.00	82,160.31	81,560.00			Total Expense	73,305.00	80,331.04	81,560.00